

THIS NUMBER MUST  
APPEAR  
ON ALL DOCUMENTS

Statewide Blanket Purchase Order  
Contract Renewal

Statewide Blanket  
Purchase Order  
**SBPO1215 - 02**

DELIVER TO: **State of Idaho Various Agencies**  
**Various State Agencies**  
**located throughout Idaho**  
**\*\*\*\***  
**Various, ID 83701**

Date: **Thu Jun 22, 2006**  
F.O.B: **Destination**  
Terms:

VENDOR: **Successfactors, Inc.**  
**2929 Campus Drive #400**  
**San Mateo, CA 94403**  
**Attn: Diana Giampietro**  
**Vendor Nbr: P00000059601**  
**Emailed To:**  
**dgiampietro@successfactors.com**  
**Phone: 800 809-9920**  
**Fax: 650 645-2099**  
**Account Number: P00000059601**

Start of **Thu Jun 01, 2006**  
Service Date  
End of Service **Thu May 31, 2007**  
Date:

RFQ#: **RFQ04447**  
DOC#: **PREQ9059**

Buyer: **State Purchasing MR 208-327-7465**

| Item No              | Description  | Quantity<br>UOM | Unit<br>Price | EXTENSION |
|----------------------|--|-----------------|---------------|-----------|
| 000                  | BLANKET PURCHASE AGREEMENT ( line item<br>particulars follow )   | 1 lot           |               | 124.00    |
|                      | Total:   |                 |               | 124.00    |
| Blanket<br>Comments: | STATEWIDE CONTRACT FOR Employee Appraiser Software<br>CONTRACT SBPO01215 RENEWAL<br><br>This Contract Renewal and the provisions hereof are hereby attached to and made part<br>of that certain State of Idaho contract number SBPO01215-01, dated December 31, 2005<br>for Employee Appraiser Software, for VARIOUS STATE OF IDAHO AGENCIES,<br>INSTITUTIONS, AND DEPARTMENTS, between SuccessFactors, Inc., as<br>"Contractor" and the State of Idaho as "State." Contractor and State hereby agree as<br>follows:<br><br>All of the terms and conditions contained in the Contract shall remain in full force and |                 |               |           |

|   |   |                         |                       |                  |
|---|---|-------------------------|-----------------------|------------------|
|   | <p>effect, except as expressly modified herein. The effective date of this RENEWAL is June 20, 2006.</p> <p>This Contract is renewed for One (1), year, commencing June 1, 2006, and expiring May 31, 2007. The same terms, conditions and prices prevail for the contract renewal period.</p> <p>The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the actual orders, requirements, or tasks given to the Contractor by the State or may be dependent upon the specific terms of the Contract.</p> <p>SIGNED AND DATED ACCEPTANCE LETTER FROM SuccessFactors, Inc. ON FILE AT THE DIVISION OF PURCHASING</p> |                         |                       |                  |
| <b>Item No</b>                              | <b>Description</b>  | <b>Quantity<br/>UOM</b> | <b>Unit<br/>Price</b> | <b>EXTENSION</b> |
| <b>001</b>                                  | <b>Performance Management Software plus optional Maintenance</b><br><br>( 208-53 ) ( nt )   | <b>1<br/>YEAR</b>       | <b>124.00</b>         | <b>124.00</b>    |
| <b>General Comments:</b>                    |   |                         |                       |                  |
| <b>Instructions:</b>                        |   |                         |                       |                  |
| <b>Freight / Handling Included in Price</b> |   |                         |                       |                  |
|   |   | By: <b>MARK LITTLE</b>  |                       |                  |